

Empower Your Clients. Grow Your Business.

Partner with Uniserve to deliver Canadian data centre solutions without the cost and complexity of building your own infrastructure.

Your clients already trust you. We help you bring them more infrastructure options.

Whether your clients require colocation, private cloud, backup and DR infrastructure, connectivity, hybrid infrastructure, or AI-ready environments, Uniserve provides the technical expertise and Canadian infrastructure behind the solution. You retain the client relationship while expanding what your business can confidently deliver.



Keep Your Clients

Take on infrastructure opportunities without sending clients elsewhere. You remain the trusted advisor while Uniserve helps assess, design and deliver the infrastructure solution.



Create New Revenue

Create recurring revenue opportunities using infrastructure you don't have to build or operate, with solutions designed around your clients' needs.



White Glove Delivery

From discovery and onboarding through infrastructure setup, go-live and ongoing support, our specialists work closely alongside your team wherever needed.



One Canadian Partner

Access data centres, private cloud, connectivity, AI infrastructure and technical expertise through one experienced Canadian infrastructure team.

Infrastructure You Can Deliver With Uniserve



Colocation Hosting

Secure Canadian data centre facilities for clients that want to retain ownership and control of their hardware.



AI Infrastructure

Enable AI with ready-to-deploy solutions, private enterprise AI, and scalable compute infrastructure.



Private Cloud

Managed virtual compute, storage and networking without the burden of purchasing and maintaining physical servers.



Hybrid Infrastructure

Combine colocation, private cloud and other infrastructure services around the needs of each client environment.



Network Connectivity

Private fibre, Internet access, cross-connects, and secure networking designed to keep your clients reliably connected.



Backup & DR Infrastructure

Resilient Canadian infrastructure to support the backup and disaster recovery services you deliver to your clients.

BUILT FOR PARTNERSHIP

Whether you need help qualifying an infrastructure opportunity, assessing requirements, onboarding, implementation or supporting the environment after go-live, our specialists work alongside your team.

YOU STAY FOCUSED ON YOUR CUSTOMER RELATIONSHIPS.

We provide the infrastructure that powers them.



Let's start the conversation
Book your Discovery Meeting

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Enterprise Data Centre Services Canadian Infrastructure Executive Confidence

Secure, scalable Canadian data centre solutions designed to support today's business and tomorrow's growth.

Whether you're colocating critical infrastructure, preparing for AI workloads, modernizing your disaster recovery strategy, or looking for a trusted Canadian hosting partner, Uniserve provides the infrastructure, expertise, and support to help your business move forward with confidence. Backed by resilient Canadian infrastructure and a team of experienced specialists, we help organizations reduce operational risk, improve performance, and build technology platforms that are ready for future growth. From a single cabinet to enterprise-scale deployments, our solutions are designed to evolve alongside your business.

At-a-Glance: Built for Performance, Security and Growth

Tier III Ready Facility	Carrier Neutral	N+1 Power	N+1 Cooling	SOC 2 Type II	Remote Hands	Managed Infrastructure	Canadian Owned
Enterprise-grade availability.	Multiple carrier options.	Redundant power systems.	Reliable environmental control.	Security & compliance.	Technical assistance available.	One accountable partner.	Infrastructure & data sovereignty.

WHO THIS IS FOR

- ✓ Organizations replacing aging server rooms
- ✓ Multi-site organizations
- ✓ Businesses requiring disaster recovery
- ✓ AI workloads and high-performance computing
- ✓ Compliance-driven organizations
- ✓ Growing companies needing scalable infrastructure

QUESTIONS WE OFTEN HEAR

Can I keep my existing carrier?	Yes.
Can I start with one rack?	Absolutely.
Can you manage my equipment?	Yes.
Can I connect multiple locations?	Yes.
Can you help migrate?	Yes.



Ready to take the next step?

Book a data centre consultation or schedule a facility tour.

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At-a-Glance: Built for Performance, Security and Growth

FEATURES	WATERLOO	VANCOUVER (VAN-2)
Tier	III Ready	III Ready
Max Rack Density	30kW per rack	30kW per rack
Power Redundancy	UPS N+1 Incoming Power N+1	UPS N+1
Cooling Redundancy	N+2 (Air-Cooled CRAC)	N+1 (Air-Cooled CRAC)
Generators	N+1 (Diesel & Natural Gas)	N+1 (Diesel)
Carriers On-Site	Rogers, Bell, Zayo, Net Neutral (Direct Fibre Connectivity to 151 Front Street, Toronto)	Zayo, TELUS, Rogers, Astute Internet (Planned: Dark Fibre to 555 W. Hastings)
Security & Access	Key Card, Key Code, 24/7 Cameras	Key Card, Key Code, 24/7 Cameras
Compliance	SOC 2 Type II	SOC 2 Type II
Remote Hands (Standard)	M-F 9-5 \$95/hr After Hours \$145/hr Emergency \$225/hr	M-F 9-5 \$95/hr After Hours \$145/hr Emergency \$225/hr
Uptime SLA	99.995%	99.995%
Power Options	Set or Metered Power	Set or Metered Power
Standard Inclusion	1 IP 100 Mbps	1 IP 100 Mbps
Minimum Commitment	1 Year	1 Year

Available Services

COLOCATION

- Full Rack
- Half Rack
- Custom Deployments

CONNECTIVITY

- Internet Access
- Private Fibre
- Cross-Connects
- DDoS Mitigation

INFRASTRUCTURE

- Cloud Infrastructure
- Storage & Compute
- Backup & DR Infrastructure
- Multi-Site Solutions

SUPPORT

- 24/7 Monitoring
- Remote Hands
- Managed Infrastructure
- Professional Services

Continue Your Infrastructure Journey

Leverage Uniserve's broader infrastructure capabilities to support more complex client requirements.

Let's build what's next together.

MANAGED IT SERVICES



NETWORK & CONNECTIVITY



DATA CENTRE & CLOUD



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FROM DISCOVERY TO GO-LIVE

Uniserve works alongside your team through a structured onboarding process designed to move from initial requirements to a documented, supported infrastructure environment.

The exact scope and timing depend on the solution, existing environment and migration complexity, but the process provides clear responsibilities, milestones and technical oversight from the outset.



EVERY ENVIRONMENT IS DIFFERENT. TIMING, ACTIVITIES AND TECHNICAL REQUIREMENTS VARY BY SOLUTION SCOPE, INFRASTRUCTURE, MIGRATION COMPLEXITY AND CLIENT REQUIREMENTS.

A PARTNERSHIP THAT GROWS WITH YOU

You own the client relationship. We provide the infrastructure and expertise behind it.

Together, we help you solve more complex infrastructure requirements and create new recurring revenue opportunities.



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SECURE



Security & Compliance
Weeks 2–3

Apply the required security controls.

Security and compliance requirements are incorporated into the environment based on the agreed scope.

- Implement MFA
- Implement applicable infrastructure security controls
- Configure email security where applicable
- Conduct vulnerability assessment where applicable
- Review encryption requirements
- Establish incident-response contacts
- Configure network security controls where applicable

OUTCOME:

Security and compliance controls are aligned with the solution requirements.

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OPERATIONALIZE



Governance & Handoff
Weeks 3–4

Prepare the environment for ongoing operations.

Processes, documentation and responsibilities are finalized before transition to steady-state support.

- Finalize escalation procedures
- Confirm change-management processes
- Establish reporting cadence
- Complete client-facing documentation
- Confirm maintenance schedules
- Provide support process training where required

OUTCOME:

The client and support teams are prepared for ongoing operations.

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GO LIVE



Transition
Week 4

Validate, transition and support.

The environment undergoes final validation before responsibility transitions from onboarding to ongoing support.

- Complete final systems review
- Confirm monitoring and alerting
- Complete DR/failover testing where applicable
- Transition to NOC/support
- Obtain client sign-off
- Schedule the 30-day check-in
- Schedule ongoing QBR cadence where applicable.

OUTCOME:

The environment moves into supported, steady-state operations.

CONTINUOUS OPTIMIZATION



Ongoing 30 / 60 / 90 Day
Reviews + QBRs

The relationship continues after GO-LIVE.

30 Days

Satisfaction and onboarding check-in

60 Days

Service and SLA review

90 Days

Account review and optimization recommendations

ONGOING:

Review infrastructure, data residency and compliance requirements as the client's needs evolve.

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OUR ONGOING VALUE

Technical
Expertise

Infrastructure
Optimization

Security &
Compliance

Capacity
Planning

Growth
Planning



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